



Financial Summary

as of September 30th, 2020

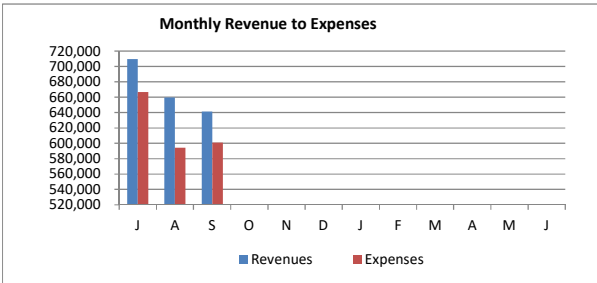
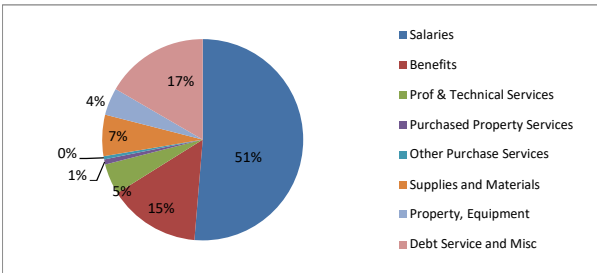
BUDGET REPORT EXPENSES RATIOS

25% through the Year

Green - more than 5% ahead of forecast
 Yellow - within 5% of forecast
 Red - more than 5% behind forecast

Enrollment		998	1000	1000	
Revenue					
1000 Local	\$ 57,436	\$ 299,172	\$ 256,172	22%	
3000 State	\$ 1,884,593	\$ 7,248,186	\$ 7,647,639	25%	
4000 Federal	\$ 64,430	\$ 318,918	\$ 417,078	15%	
Total Revenue	\$ 2,006,459	\$ 7,866,276	\$ 8,320,889	24%	
Expenses					
100 Salaries	\$ 868,526	\$ 3,886,498	\$ 4,117,267	21%	
200 Benefits	\$ 238,948	\$ 1,184,359	\$ 1,189,732	20%	
300 Prof & Technical Services	\$ 58,247	\$ 399,671	\$ 393,621	15%	
400 Purchased Property Services	\$ 16,796	\$ 66,880	\$ 66,880	25%	
500 Other Purchase Services	\$ 6,508	\$ 37,400	\$ 42,400	15%	
600 Supplies and Materials	\$ 213,267	\$ 471,529	\$ 529,038	40%	
700 Property, Equipment	\$ 176,445	\$ 135,000	\$ 353,343	50%	
800 Debt Service and Misc	\$ 328,295	\$ 1,333,713	\$ 1,333,713	25%	
Total Expenses	\$ 1,907,032	\$ 7,515,050	\$ 8,025,994	24%	
Net Income from Operations	\$ 99,427	\$ 351,227	\$ 294,896	34%	

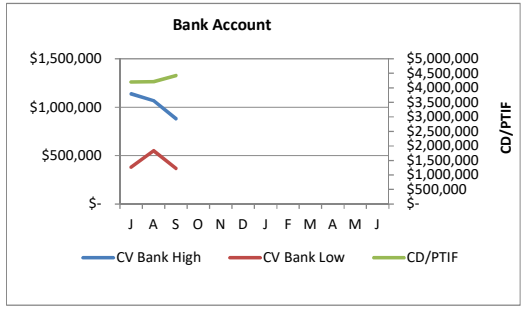
Operating Margin **5.0%** **4.5%** **3.5%** 7,564.43



	Actual	Goal
Operating Margin	3.5%	5%
Debt Service Coverage	1.23	1.25
Days Cash on Hand	241	130
Building Payment %	16.0%	< 22%

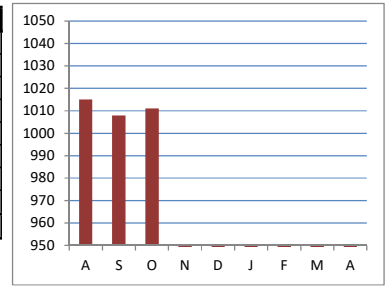
CASH RESERVES ENROLLMENT

Month Ending Cash Balance	\$ 5,305,056	Includes \$1,190,856 CD
Days Cash on Hand	241	\$3,233,767 PTIF



	Actual Ytd	Forecast
Last Year Reserve Balance	\$ 5,181,024	\$ 5,181,024
Reserves Added this Year	\$ 99,427	\$ 294,896
Project 1	\$ -	\$ -
New Reserve Balance	\$ 5,280,451	\$ 5,475,920

	A	S	O	N	D	J	F	M	A
K	139	138	138						
1	138	137	137						
2	137	136	140						
3	137	136	132						
4	129	130	133						
5	134	132	132						
6	112	111	112						
7	89	88	87						
Total	1015	1008	1011	0	0	0	0	0	0
WPU	869.83								



Budget Detail Report

Actuals as of: **September 30, 2020**

Percentage of Year: **25%**



	(998 Students) Previous Yr's Actuals	(1011 Students) Current Yr's Actuals	(1000 Students) Approved Budget	Changes	(1000 Students) Forecast	% of Forecast
Revenue						
1000 Revenue From Local Sources						
1510 Interest	\$ 103,796	\$ 14,590	\$ 100,000	\$ (40,000)	\$ 60,000	24.3%
1600 Food Services	\$ 173,710	\$ 36,140	\$ 180,000	\$ -	\$ 180,000	20.1%
1740 Student Activities and Fees	\$ 11,786	\$ 4,778	\$ 8,000	\$ (3,000)	\$ 5,000	95.6%
1746 Classroom Supply Donations	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
1780 Textbook and Library Fees	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
1911 Sales of Assets	\$ 4,090	\$ 20	\$ 3,940	\$ -	\$ 3,940	0.5%
1920 Donations	\$ 3,201	\$ 1,182	\$ 1,560	\$ -	\$ 1,560	75.8%
1921 Leadership Flags	\$ 1,845	\$ -	\$ -	\$ -	\$ -	#DIV/0!
1922 GWA Gives Back	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
1960 Background Checks	\$ 754	\$ 466	\$ 672	\$ -	\$ 672	69.3%
1970 Staff Lounge	\$ 2,516	\$ 260	\$ 4,500	\$ -	\$ 4,500	5.8%
1971 Principal Discretionary	\$ -	\$ -	\$ 500	\$ -	\$ 500	0.0%
1990 Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
Total 1000:	\$ 301,698	\$ 57,436	\$ 299,172	\$ (43,000)	\$ 256,172	22.4%
3000 Revenue From State Sources MSP						
3010 Grades 1-12	\$ 3,053,423	\$ 759,837	\$ 2,985,257	\$ 54,093	\$ 3,039,350	25.0%
3020 Professional Staff	\$ 205,196	\$ 51,019	\$ 185,046	\$ 19,031	\$ 204,077	25.0%
3105 Sped Educ Reg Add-On WPUS	\$ 388,892	\$ 93,096	\$ 365,758	\$ -	\$ 365,758	25.5%
3110 Sped Educ Reg Self Contained	\$ 37,714	\$ 7,756	\$ 30,473	\$ -	\$ 30,473	25.5%
3120 Sped Educ Extended Year Program	\$ 3,451	\$ 833	\$ 2,974	\$ -	\$ 2,974	28.0%
3125 Sped Educ State Programs	\$ 6,272	\$ 1,389	\$ 5,452	\$ -	\$ 5,452	25.5%
Special Ed Deferred Revenue	\$ -	\$ -	\$ -	\$ 276,856	\$ 276,856	0.0%
3155 Career and Tech Ed Dist. Add-On	\$ 5,219	\$ 1,398	\$ 5,384	\$ 140	\$ 5,524	25.3%
3211 Gifted and Talented	\$ -	\$ -	\$ 4,139	\$ (4,139)	\$ -	#DIV/0!
3230 Class Size Reduction K-8	\$ 322,363	\$ 80,533	\$ 320,038	\$ 2,095	\$ 322,133	25.0%
3336 Enhancement for At-Risk Student	\$ 39,192	\$ -	\$ 39,271	\$ 1,392	\$ 40,663	0.0%
3410 Flexible Allocation	\$ 10,115	\$ -	\$ -	\$ -	\$ -	#DIV/0!
3520 School Land Trust Program	\$ 125,697	\$ 126,129	\$ 124,625	\$ 1,504	\$ 126,129	100.0%
3578 TSSA	\$ 128,688	\$ 33,893	\$ 121,868	\$ 13,707	\$ 135,575	25.0%
3655 Digital Teaching & Learning	\$ -	\$ -	\$ 29,003	\$ 28,867	\$ 57,870	0.0%
3660 STEM PD Grant	\$ 9,954	\$ -	\$ -	\$ -	\$ -	#DIV/0!
3679 Student Health & Counseling Support	\$ 40,898	\$ -	\$ 57,098	\$ (1,841)	\$ 55,257	0.0%
3680 UCCRSC - Utah College and Career Counseling	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000	0.0%
3719 Charter School Local Replacement	\$ 2,401,717	\$ 639,860	\$ 2,570,000	\$ (8,000)	\$ 2,562,000	25.0%
3725 Charter School Base	\$ 98,205	\$ 5,000	\$ -	\$ 20,000	\$ 20,000	25.0%
3770 School Lunch (Liquor Tax)	\$ 77,356	\$ 3,970	\$ 50,100	\$ -	\$ 50,100	7.9%
3799 UPASS	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
3805 K-3 Reading Improvement Program	\$ 34,205	\$ 9,090	\$ 37,839	\$ (1,474)	\$ 36,365	25.0%
3807 Teacher Salary Supplement Program	\$ 8,391	\$ -	\$ 2,672	\$ (2,672)	\$ -	#DIV/0!
3810 Library Books & Elective Resources	\$ 1,201	\$ 270	\$ 1,083	\$ (4)	\$ 1,079	25.0%
3868 Teacher Supplies and Materials	\$ 8,117	\$ 6,483	\$ 8,117	\$ (13)	\$ 8,104	80.0%
3874 Elementary Suicide Prevention	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
3874 Youth Suicide Prevention	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
3876 Educator Salary Adjustment	\$ 256,148	\$ 64,037	\$ 256,148	\$ -	\$ 256,148	25.0%
3878 Sped Educ Stipends Extended Year	\$ 3,047	\$ -	\$ 807	\$ (807)	\$ -	#DIV/0!
3882 Beverly Taylor Sorenson Grant	\$ 23,601	\$ -	\$ 25,035	\$ (766)	\$ 24,269	0.0%
3883 Courageous Principals Grant	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
School Nurses	\$ -	\$ -	\$ -	\$ 1,483	\$ 1,483	0.0%
Total 3000:	\$ 7,289,062	\$ 1,884,593	\$ 7,248,186	\$ 399,453	\$ 7,647,639	24.6%
4000 Revenue From Federal Sources						
4210 ESSER CARES	\$ -	\$ 56,316	\$ -	\$ 56,316	\$ 56,316	100.0%
4220 GEERS	\$ -	\$ -	\$ -	\$ 41,844	\$ 41,844	0.0%
4522 IDEA Pre-School	\$ 2,116	\$ -	\$ 1,853	\$ -	\$ 1,853	0.0%
4524 IDEA Flow-Through	\$ 15,363	\$ -	\$ 128,027	\$ -	\$ 128,027	0.0%
4571 National School Lunch Program	\$ 40,074	\$ 2,268	\$ 30,000	\$ -	\$ 30,000	7.6%
4572 Free & Reduced Reimbursement	\$ 112,678	\$ 5,846	\$ 78,000	\$ -	\$ 78,000	7.5%
4801 Federal Title I A	\$ 45,131	\$ -	\$ 67,620	\$ -	\$ 67,620	0.0%
4860 Federal NCLB Title II A	\$ 1,500	\$ -	\$ 13,418	\$ -	\$ 13,418	0.0%
Total 4000:	\$ 216,862	\$ 64,430	\$ 318,918	\$ 98,160	\$ 417,078	15.4%
Total Revenue:	\$ 7,807,622	\$ 2,006,459	\$ 7,866,276	\$ 454,613	\$ 8,320,889	24.1%



	(998 Students)	(1011 Students)	(1000 Students)	(1000 Students)		
	Previous Yr's Actuals	Current Yr's Actuals	Approved Budget	Changes	Forecast	% of Forecast
Expenses						
100 Salaries						
121.2 Administration	\$ 224,807	\$ 82,748	\$ 336,459	\$ -	\$ 336,459	24.6%
131 Teachers	\$ 2,285,395	\$ 597,075	\$ 2,414,057	\$ -	\$ 2,414,057	24.7%
132 Substitute Teachers	\$ 44,479	\$ 1,974	\$ 35,000	\$ -	\$ 35,000	5.6%
132 SpEd Substitutes		\$ -	\$ -	\$ 5,000	\$ 5,000	0.0%
133 Special Education Salaries	\$ 145,137	\$ 45,185	\$ 152,539	\$ 56,370	\$ 208,909	21.6%
135 Stipends / Merit Pay	\$ 66,063	\$ 2,187	\$ 55,000	\$ 71,000	\$ 126,000	1.7%
LAND TRUST - Stipends	\$ 6,000	\$ -	\$ 8,000		\$ 8,000	0.0%
Special Education Stipends (After School)	\$ -	\$ -	\$ -	\$ 30,000	\$ 30,000	0.0%
142 Counselor	\$ 44,906	\$ 11,543	\$ 36,733	\$ 41,250	\$ 77,983	14.8%
UCCRSC		\$ -	\$ 10,000	\$ -	\$ 10,000	0.0%
143 School Nurse	\$ 2,110	\$ 604	\$ 2,685	\$ -	\$ 2,685	22.5%
145 Librarian / Literacy Aide	\$ 16,856	\$ 1,956	\$ 25,317	\$ -	\$ 25,317	7.7%
152 Secretaries	\$ 92,778	\$ 17,740	\$ 73,701	\$ -	\$ 73,701	24.1%
161 Teacher Aides & Reading Specialists	\$ 215,301	\$ 36,845	\$ 231,271	\$ -	\$ 231,271	15.9%
161 LAND TRUST - ELL Aide & Student Support	\$ 8,926	\$ 2,207	\$ 23,720	\$ 18,280	\$ 42,000	5.3%
162 SpEd Aides & Speech Therapist	\$ 107,379	\$ 15,894	\$ 145,120	\$ 8,869	\$ 153,989	10.3%
163 Computer Aides	\$ 29,287	\$ 4,711	\$ 30,125	\$ -	\$ 30,125	15.6%
164 Lunch Room Aide	\$ 182,237	\$ 22,558	\$ 207,925	\$ -	\$ 207,925	10.8%
182 Custodial & Maintenance	\$ 95,290	\$ 25,299	\$ 98,846	\$ -	\$ 98,846	25.6%
Total 100:	\$ 3,566,951	\$ 868,526	\$ 3,886,498	\$ 230,769	\$ 4,117,267	21.1%
200 Employee Benefits						
220 Social Security	\$ 256,523	\$ 58,507	\$ 296,177	\$ (22,771)	\$ 273,406	21.4%
LAND TRUST - BENEFITS	\$ 1,142	\$ 169	\$ 1,140	\$ -	\$ 1,140	14.8%
SpEd Social Security	\$ -	\$ 3,757	\$ -	\$ 28,144	\$ 28,144	13.3%
230 Retirement	\$ 169,758	\$ 45,906	\$ 192,500	\$ -	\$ 192,500	23.8%
240 Group Insurance	\$ 531,517	\$ 112,503	\$ 651,963	\$ -	\$ 651,963	17.3%
240 Deductible Stipend	\$ 12,251	\$ 4,236	\$ 15,000	\$ -	\$ 15,000	28.2%
270 Worker's Compensation Fund	\$ 12,185	\$ 13,870	\$ 14,341	\$ -	\$ 14,341	96.7%
280 Unemployment Insurance	\$ 2,655	\$ -	\$ 13,238	\$ -	\$ 13,238	0.0%
Total 200:	\$ 986,031	\$ 238,948	\$ 1,184,359	\$ 5,373	\$ 1,189,732	20.1%
300 Purchased Professional & Technical						
310 Admin Support	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
323 Special Education Contractors	\$ 93,207	\$ 8,810	\$ 102,660	\$ 17,950	\$ 120,610	7.3%
324 Counseling Services - (FY20 LCSW-Mental Health)	\$ 40,000	\$ 9,300	\$ 40,000	\$ (30,000)	\$ 10,000	93.0%
330 Employee Training & Development	\$ 29,679	\$ 4,067	\$ 41,500	\$ (10,000)	\$ 31,500	12.9%
LAND TRUST - Training & Development	\$ 6,372	\$ -	\$ 18,000	\$ (6,000)	\$ 12,000	0.0%
SpEd Training & Development	\$ -	\$ 750	\$ -	\$ 33,000	\$ 33,000	2.3%
330 SEDC Services	\$ 3,341	\$ -	\$ 3,433	\$ -	\$ 3,433	0.0%
340 Legal Services	\$ 255	\$ 75	\$ 5,000	\$ -	\$ 5,000	1.5%
350 Business Manager Services	\$ 76,800	\$ 19,200	\$ 76,800	\$ -	\$ 76,800	25.0%
352 Audit	\$ 10,755	\$ -	\$ 15,000	\$ -	\$ 15,000	0.0%
355 Technical Services (IT)	\$ 64,389	\$ 16,045	\$ 64,278	\$ -	\$ 64,278	25.0%
580 Admin & Teacher Travel	\$ 14,181	\$ -	\$ 26,000	\$ (10,000)	\$ 16,000	0.0%
LAND TRUST - Travel	\$ 5,422	\$ -	\$ 7,000	\$ (1,000)	\$ 6,000	0.0%
Total 300:	\$ 344,401	\$ 58,247	\$ 399,671	\$ (6,050)	\$ 393,621	14.8%
400 Purchased Property Services						
411 Water/Sewage	\$ 11,480	\$ 3,131	\$ 12,000	\$ -	\$ 12,000	26.1%
412 Disposal Services	\$ 5,487	\$ -	\$ 5,500	\$ -	\$ 5,500	0.0%
420 Cleaning Services	\$ 3,095	\$ 71	\$ 4,000	\$ -	\$ 4,000	1.8%
431 Non-Technology Repairs & Maintenance	\$ 12,300	\$ 8,813	\$ 15,880	\$ -	\$ 15,880	55.5%
435 Lawn Care Services	\$ 15,835	\$ 3,350	\$ 16,500	\$ -	\$ 16,500	20.3%
444 Copy Machine Servicing	\$ 7,442	\$ 1,431	\$ 13,000	\$ -	\$ 13,000	11.0%
Total 400:	\$ 55,639	\$ 16,796	\$ 66,880	\$ -	\$ 66,880	25.1%
500 Other Purchased Services						
522 Property & Liability Insurance	\$ 27,924	\$ 6,161	\$ 25,000	\$ -	\$ 25,000	24.6%
530 Telephone	\$ 9,060	\$ 312	\$ 8,400	\$ -	\$ 8,400	3.7%
540 Marketing	\$ 5,928	\$ 35	\$ 2,000	\$ 5,000	\$ 7,000	0.5%
590 Field Trips / Bus Rental	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000	0.0%
Total 500:	\$ 42,912	\$ 6,508	\$ 37,400	\$ 5,000	\$ 42,400	15.3%

Leader in me
Yr 2 Training

Rainmaker: \$1050/mth
Pressure Regulators



	(998 Students) Previous Yr's Actuals	(1011 Students) Current Yr's Actuals	(1000 Students) Approved Budget	Changes	(1000 Students) Forecast	% of Forecast
600 Supplies and Materials						
611 Classroom Supplies	\$ 50,164	\$ 28,560	\$ 20,000	\$ 24,222	\$ 44,222	64.6%
LAND TRUST - STEM Supplies	\$ 2,197	\$ 1,208	\$ 15,000	\$ (4,000)	\$ 11,000	11.0%
LAND TRUST - ESL Supplies	\$ -	\$ 328	\$ 2,000	\$ (1,000)	\$ 1,000	32.8%
611 Special Ed Supplies	\$ 3,377	\$ 33,542	\$ 5,000	\$ 31,582	\$ 36,582	91.7%
611 CCA Expenses (use to be CTE)	\$ 2,251	\$ 123	\$ 5,179	\$ -	\$ 5,179	2.4%
612 Office Supplies/General	\$ 9,609	\$ 3,791	\$ 20,000	\$ -	\$ 20,000	19.0%
613 Safety Supplies	\$ 2,109	\$ 1,353	\$ 3,000	\$ -	\$ 3,000	45.1%
614 Student Activity Supplies / Incentives	\$ 11,444	\$ 1,476	\$ 6,000	\$ -	\$ 6,000	24.6%
UCCRSC	\$ -	\$ -	\$ 5,000	\$ -	\$ 5,000	0.0%
Special Ed Incentives	\$ -	\$ -	\$ -	\$ 2,500	\$ 2,500	0.0%
614 GWA Gives Back	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
615 First Aid Supplies	\$ 1,077	\$ 875	\$ 1,000	\$ 575	\$ 1,575	55.6%
616 Principal Discretionary Fund	\$ 9,618	\$ 3,427	\$ 10,000	\$ -	\$ 10,000	34.3%
617 Leadership Flags	\$ 1,397	\$ -	\$ -	\$ -	\$ -	#DIV/0!
618 Staff Lounge	\$ 2,977	\$ 1,210	\$ 5,000	\$ -	\$ 5,000	24.2%
619 Board Expenses/meals	\$ 3,371	\$ 84	\$ 5,000	\$ -	\$ 5,000	1.7%
621 Natural Gas	\$ 6,762	\$ 252	\$ 7,500	\$ -	\$ 7,500	3.4%
622 Electricity	\$ 35,047	\$ 10,443	\$ 40,000	\$ -	\$ 40,000	26.1%
631 School Lunch Prgm	\$ 128,803	\$ 26,994	\$ 150,000	\$ -	\$ 150,000	18.0%
641 Textbooks/Curriculum	\$ 191,534	\$ 69,767	\$ 81,850	\$ -	\$ 81,850	85.2%
UCCRSC	\$ -	\$ -	\$ 5,000	\$ -	\$ 5,000	0.0%
644 Library Books	\$ 2,496	\$ 328	\$ 5,000	\$ -	\$ 5,000	6.6%
670 Educational Software	\$ 23,999	\$ 19,922	\$ 24,000	\$ -	\$ 24,000	83.0%
LAND TRUST - Educational Software	\$ 9,726	\$ -	\$ 16,000	\$ -	\$ 16,000	0.0%
SpEd - Educational Software	\$ -	\$ 939	\$ -	\$ 1,000	\$ 1,000	93.9%
680 Maintenance Supplies & Material	\$ 31,658	\$ 8,645	\$ 40,000	\$ 2,630	\$ 42,630	20.3%
Total 600:	\$ 529,616	\$ 213,267	\$ 471,529	\$ 57,509	\$ 529,038	40.3%
700 Property						
710 Land and Site Improvements & Building	\$ 27,384	\$ 7,297	\$ 20,000	\$ -	\$ 20,000	36.5%
733 Furniture and Fixtures	\$ 17,848	\$ 4,442	\$ 12,000	\$ -	\$ 12,000	37.0%
SpEd - Furniture and Fixtures	\$ -	\$ 1,688	\$ -	\$ 9,985	\$ 9,985	16.9%
734 Technology Hardware	\$ 36,138	\$ 52,618	\$ 22,000	\$ 39,984	\$ 61,984	84.9%
LAND TRUST - Hardware	\$ 39,649	\$ -	\$ 41,000	\$ (13,300)	\$ 27,700	0.0%
SpEd - Tech Hardware	\$ -	\$ 29,304	\$ -	\$ 181,674	\$ 181,674	16.1%
734 Technology Software	\$ 38,126	\$ 23,840	\$ 33,700	\$ -	\$ 33,700	70.7%
LAND TRUST - Software	\$ 1,274	\$ -	\$ 1,300	\$ -	\$ 1,300	0.0%
735 Kitchen Equipment	\$ 3,666	\$ 1,640	\$ 5,000	\$ -	\$ 5,000	32.8%
790 Cap Ex Fund	\$ 119,433	\$ 55,616	\$ -	\$ -	\$ -	#DIV/0!
Total 700:	\$ 283,518	\$ 176,445	\$ 135,000	\$ 218,343	\$ 353,343	49.9%
800 Debt Service & Miscellaneous						
810 Dues and Fees	\$ 11,591	\$ 7,067	\$ 15,000	\$ -	\$ 15,000	47.1%
830 Bond Restricted Assets (Interest)	\$ 521,193	\$ 139,978	\$ 559,913	\$ -	\$ 559,913	25.0%
840 Bond Restricted Assets (Principal)	\$ 690,709	\$ 181,250	\$ 725,000	\$ -	\$ 725,000	25.0%
830 Bond Fees	\$ 33,800	\$ -	\$ 33,800	\$ -	\$ 33,800	0.0%
890 Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!
Total 800:	\$ 1,257,293	\$ 328,295	\$ 1,333,713	\$ -	\$ 1,333,713	24.6%
Total Expenses:	\$ 7,066,361	\$ 1,907,032	\$ 7,515,050	\$ 510,944	\$ 8,025,994	23.8%
Net Income:	\$ 741,261	\$ 99,427	\$ 351,227	\$ (56,331)	\$ 294,896	33.7%
					\$ 250,000	
					\$ 294,896	
					\$ -	
Cap Ex Fund:	\$ 251,395	Add: \$ -		Use: \$29,285	At year end: \$ 195,779	
Field Fund:	\$ 43,853	Add: \$ -		Use: \$0	At year end: \$ 43,853	
Fund Reserve:	\$ 4,063,511	\$ 4,162,938	\$ 4,014,738		\$ 4,358,407	

OKLA K-2
Leader in me

UAPCS \$4,572

Portion of Fund
Reserve' below, at
year end.