

**These minutes are pending board approval**

**Mission Statement:** "ACADEMICS. LEADERSHIP. COMMUNITY."

## **George Washington Academy**

**Thursday, November 20, 2025**

**7:00 p.m.**

### **Board Meeting Agenda**

**Location:** George Washington Academy  
2277 South 3000 East  
St. George, Utah  
Learning Lab

***The Board meeting will convene at 7:00 p.m.***

**Board Welcome:** Shannon Greer, President

**Roll Call:** Kevin Peterson

**Prayer:** Kevin Peterson

**Pledge of Allegiance:** Laura Snelson

Board Members Present: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Pressley, Laura Snelson, Shannon Greer via zoom, Blake Clark and Shelbi Kelly.

Others Present: Steven Erickson, Spencer Adams, Chance Manzanares, Debbie Kauvaka, Emily Winona, Lisa Riel, Christine Giles.

The Board took a moment to remember and reflect on the life of Sharon Moss.

#### **Reviewed GWA Year Goals:**

- Academics- By the end of the 2025-2026 school year, GWA students and teachers will work together to achieve an overall 8% increase in math fluency, making steady progress of 2% each quarter through consistent effort, collaboration, and support.
- Leadership- Teachers will lead their own professional development by sharing and modeling best practices in academic instruction and behavior support, fostering a culture of shared leadership and continuous growth.
- Community- Foster a positive school culture that motivates by embedding regular meaningful celebrations that recognize student achievement, personal growth, and staff contributions.

#### **Approval of Minutes:**

- Rachel made a motion to approve the Minutes from the October 23rd, 2025 Board Meeting. Sharna seconded the motion. The motion passed unanimously. All present voted

in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.

- Shannon made a motion to approve the Minutes from the October 30, 2025 Strategic Planning Meeting. Laura Snelson seconded the motion. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Laura Pressley, Kevin Peterson, Laura Snelson and Shannon Greer via zoom.

### **Public Opportunity to Address the Board:**

None

### **Set time for adjournment**

Shannon set a time for adjournment for 9:22.

**Administration Report:** Blake Clark, Executive Director gave the report. The new academic goal will be 85% of our students will show growth in math fluency from the beginning of the year until the end of the year. Looking at the board packet, you'll see the reading center data as well as RISE benchmark data and IXL usage data. Last week, Christine organized a beautiful Veterans Day Celebration. All reports have been turned in.

### **Financial Report:**

Spencer Adams gave the report. He said that we are 33% of the way through the fiscal year. The true up is coming soon, we won't see that until the November allotment. So next month when we look at this the majority of the true ups will be reflected in the state revenue line. Ratios are looking very healthy. Every month this fiscal year, there has been more revenue than expenses. Once we see the true ups come in the state revenues will bump up as well. Just looking at the amount that was approved for the initial budget, that will be reflected in the bottom line which will help those ratios. All reports have been turned in.

### **Committee Reports (3 min each):**

- **Policies Committee** – Nothing to report.
- **Finance Committee** – Nothing to report.
- **Audit Committee** - Looking at the Audit report - nothing from the auditors was found. Local revenue and grants did have a market decrease based on PTO funds. Discussion was had about whether or not the PTO operates under the school umbrella or is its own entity. Casey brought up diversifying banks so money is spread out over multiple banks, the pros and cons of that.
- **Benefits Committee** – Just what is in the packet.
- **Curriculum Committee** – Nothing to report.
- **Outreach Committee** – The movie theater now has the commercial. There have been two new students added from the QR code already. An Instagram audit was done and they have an A+. They are planning a large 20-year birthday party to celebrate the 20 years of being a school.

- **Technology Committee** - Nothing to report.
- **LAND Trust Committee** – There is a new committee.
- **PTO Committee** – The last meeting had a great turnout. They talked about there being a PTSO where students are involved.
- **Board Development Committee** – Continuing the strategic plan.
- **Campus Management Committee** – Nothing to report.

#### **Discussion and/or Action Items:**

- Rachel made a motion to approve the 2026 Insurance Benefit as outlined in the Board Packet. Casey seconded. Casey appreciated the size of the packet with all the information presented and the 3% savings that the committee negotiated. Kevin said that the reason they didn't go with Select Health was for two reasons. 1: They have given us an introductory rate that's been amazing then it's about 22% a year after that. 2: the amount of time, energy, and effort that has to get shifted all the way over, and new doctors and new everything else that way. The committee sat down and talked about it and looked at it and it made more sense just to stay with United Health Care for now. They will continue to analyze and see what they can do. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.
- Casey made a motion to approve the Update to Policy 705- Procurement Policy as outlined in the Board Packet. Rachel seconded. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.
- Sharna made a motion to approve the Safety Window Covering not to exceed \$50,000 as outlined in the Board Packet. Laura Snelson seconded the motion. Kevin talked about how some changes were made at a state level. The information in the packet was very thorough. Casey wanted to confirm that the doors were strong enough to hold the extra weight. Steve said nobody said anything about weight issues. Casey wanted to make sure they have UV protections so it doesn't age poorly. Rachel asked if the new building is already planning on getting this. Steve confirmed yes. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.
- Rachel made a motion SEDC Membership Renewal in the amount of \$5,437.50 as outlined in the Board Packet. Laura Pressley seconded the motion. Rachel wanted to know what SEDC stood for. Blake said Southwest Education Development Center. SEDC provides the school with a licensed Librarian. Rachel asked that everything the school provides for the teachers and staff be put on paper so the board can see an overall picture of what is being offered. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.
- Laura Pressley made a motion to approve the Applied Geotech Invoice in the amount of \$5,450. Brady Seconded the motion. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.

- Laura Pressley made a motion to approve the Great Basin Engineering Invoice in the amount of \$6,482.50. Rachel Seconded the motion. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.
- Casey made a motion to approve the Design Build Agreement as outlined in the Board Packet. Sharna seconded the motion. Shannon brought up on page 32 in the board packet the design-build liability insurance outlines what Hughes will be providing then on the next page, property insurance is identifying that we as the owner will obtain and maintain a builder's risk policy for the entire project for the full cost of replacement. Spencer said that he would look into getting quotes. Casey asked Spencer to also get quotes for business income insurance and owner's liability insurance, as both are our responsibility. The motion passed unanimously. All present voted in favor: Casey Unrein, Sharna Rowe, Brady Pearce, Rachel Richins, Kevin Peterson, Laura Snelson, Laura Pressley and Shannon via Zoom.

**Hughes Construction Update:** The next meeting will be December 4th with the builder and design team. Now that the invoices have been approved things will continue to move forward.

**Strategic Planning:** Laura Snelson led a discussion talking about the impact/effort matrix regarding, academics, academic support and enrichment, academics, leadership/leader in me, collaboration/culture, family and community engagement, staff quality and staffing, administration and governance, student supports.

Brady made a motion to continue the meeting to finish the last 5 categories. The motion passed unanimously.

The conversation continued with finance, organizational agility, operations, growth/facilities/demand, extracurricular and enrichment programs

**Closed Meeting** – *None*

**Reconvene** — Take all appropriate action in relation to closed session items.

**Next Meeting:** The next regular Board Meeting will be held on December 11, 2025 at 7:00 p.m.

**Adjournment:** The Board adjourned at 9:37.



# BOARD UPDATE



## Charter Goals:

1

Board Members will review and discuss internal and external student data, presented by the director, to assess goal achievement and academic progress.

2

% of students demonstrating proficiency on each state mandated end-of-year assessment, as compared to the average of WCSD and UT.

3

% of students demonstrating growth in each state mandated end-of-year assessment subject



## 2025–2026 Goals

**Academics**– By the end of the 2025–2026 school year, GWA students and teachers will work together to achieve an overall 8% increase in math fluency, making steady progress of 2% each quarter through consistent effort, collaboration, and support.

**Leadership** – Teachers will lead their own professional development by sharing and modeling best practices in academic instruction and behavior support, fostering a culture of shared leadership and continuous growth.

**Community** – Foster a positive school culture that motivates by embedding regular meaningful celebrations that recognize student achievement, personal growth, and staff contributions.

OVERTIME: 0 HOURS

ATTENDANCE: 89%  
TARDY: 98%

# BEHAVIOR DATA

Here's a quick snapshot of November:

- 57 admin-managed incidents (a 37% increase from October)
- 104 teacher-managed incidents (a 17% increase from October)
- 13 suspensions, with November accounting for nearly 50% of the suspensions this school year
- B3 calls made up 55% of all support calls
- Overall, we saw a 32% increase in support calls from the previous month

# IXL DATA – 7<sup>TH</sup> GRADE

## 7<sup>TH</sup> GRADE COHORT MATH PROFICIENCY FROM MAY 2025 – DECEMBER 2025

Average Score and Performance Distribution for Summative: Math Grade 6 (Summative 2024-2025), by School and Reporting Category: GEORGE WASHINGTON ACADEMY, 2024-2025

Filtered By **School:** All Schools | **Test Reasons:** Summative 2024-2025 | **Reporting Time Period:** 05/06/2025 |

School	Total	Student Count	Average Scale Score	Performance Distribution	Percent Proficient	Expressions and Equations	Geometry/Statistics and Probability	Ratios and Proportional Relationships	The Number System
State		32227	404	Percent Count 42% 22% 18% 18% 13.5K 7.1K 5.9K 5.7K	36%				
District		88	432	Percent Count 23% 25% 22% 31% 20 22 19 27	52%				
<a href="#">GEORGE WASHINGTON ACAD...</a>		88	432	Percent Count 23% 25% 22% 31% 20 22 19 27	52%				

52% EOY → 67% MOY

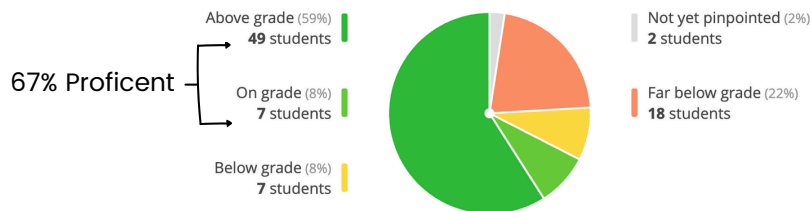
### LEVELUP DIAGNOSTIC OVERVIEW

DATA TIME FRAME: Current levels

GRADE: 7

Strand: Overall level

#### Math levels at a glance



# PARENT DATA

Daily Visitor Average since BOY: 32 per day

Average Assembly/ Event Participation: 176 per event

Assignments	Facilitator	Timekeeper	Note Taker	Data Tracker	Action Reminder	Other Assignments?	
		- Monitors time for each section of the agenda - Gives gentle reminders to keep discussions on track - Helps ensure the meeting starts and ends on time	- Records key discussion points, decisions, and data - Captures action items, next steps, and who is responsible - Shares notes with the team after the meeting	- Brings and interprets relevant student learning data - Helps guide the team in analyzing trends and identifying needs - Assists in tracking progress toward team goals	- Reviews action items from the previous meeting - Checks in on follow-through and upcoming responsibilities - Provides gentle reminders to support accountability		
	Kelly	Jeanne	Lexi	Sarah	Michael	Add links to placemat	
Team Norms:	Speak about students as if their parents are in the room using proficiency language.	We will regularly share effective teaching strategies and communicate openly about what's working in our classrooms, so we can support each other and help all our students succeed. And we will equally contribute collaboratively about common assessments and inter-rater reliability.		When writing lesson plans, the planner will thoroughly review each plan to ensure that all dates on chalk and digital slides align accurately. All instructional materials must be current and directly aligned with the chosen essential standards. Lesson plans for the upcoming week must be finalized and shared by the end of the day each Thursday.		Next week: Go over CKLA data	
Schoolwide Goals	Academic Goal	By the end of the 2025–2026 school year, GWA students and teachers will work together to achieve an overall 8% increase in math fluency, making steady progress of 2% each quarter through consistent effort, collaboration, and support.					
	Leadership Goal	Teachers will lead their own professional development by sharing and modeling best practices in academic instruction and behavior support, fostering a culture of shared leadership and continuous growth.					
	Community Goal	Foster a positive school culture that motivates by embedding regular meaningful celebrations that recognize student achievement, personal growth, and staff contributions.					
Meeting Goals:	Discuss and plan Module 8. Also, next agenda?						
What do we need to bring for this meeting?	binders and laptops						
Time (35 min)	Topic	Minutes/Notes					
2	Review Roles/Norms/Goals						
2	Celebrations/Share a strength that you see in someone on your team.						
Critical Question 1: What knowledge, skills, and dispositions should every student acquire as a result of this unit, course, or grade level?							
5	What is Essential?	5.NF.6 Solve real world problems that involve multiplication of fractions and mixed numbers.					
	What are "Nice to knows"	Fact fluency					
	2-3 Instructional Strategies that might work	Converting fractions into mixed numbers/improper fractions					
		Simplifying fractions/ using the area model with double shading					
		Understanding parts of a fraction/25,000 pyramid vocabulary					
Action Assignments							
Critical Question 2: How will we know when each student has acquired the essential knowledge and skills?							
5	Assessment (Pre/Post)	Pre/post test, exit tickets/check understanding, vertical boards, placemats					
	Proficiency Criteria: Developing, Approaching, Proficient, Extending						
	Action Assignments	Find IXL skill for the 2nd approaching skill & put them into the placemat template (Kelly)					
Critical Question 3: How will we respond when some students do not learn?							
7	Where are the gaps?	Conceptual understanding of multiplying fractions.					
	Planned Intervention - Additional Strategies	IXL retake skills, small groups with manipulatives, spiraling with vocabulary (when that operation is needed)					
	Reassessment Tool						
	Action Assignments						
Critical Question 4: How will we extend the learning for students who are already proficient?							
7	List of additional concepts that can extend student thinking for each essential outcome	Extension cards					
	Share one promising instructional strategy for providing extension of essential outcomes						
	Develop additional assessments to measure progress after extension have been delivered						
	Action Assignments	Find extending IXL skills					

Assignments to be done before next meeting		
Action Assignments		
Discuss Students of Concern (Academic or Behavior)		
<a href="#">GWA Behavior Flowchart</a>		



## **PROPOSAL FOR BOARD ACTION**

**Proposal Title:** Chromebook Replacement Plan

**Submitted by:** Steve Erickson

**Originating Committee:** Technology

Please briefly describe: (1) the situation giving rise to the proposal, (2) the background behind the proposal, (3) your assessment of the situation/background, and (4) your recommendation to the Board.

### **Situation:**

As part of our ongoing technology hardware replacement plan, we continue to replace older Chromebooks with newer, more reliable models. Over time, Chromebooks experience reduced battery life, slower performance, and limited compatibility with updated software, all of which can hinder instruction and student productivity. By maintaining a consistent replacement cycle, we ensure that students have access to fast, functional devices that support modern learning tools and online assessments. This proactive approach minimizes classroom disruptions, reduces long-term repair costs, and helps us maintain a high standard of technology readiness across the school.

### **Background Information, including a list of reviewing committees:**

The technology committee has developed a five-year hardware replacement plan to ensure our devices remain reliable and effective for classroom use. As part of this plan, we replace aging Chromebooks each year to maintain consistent performance and support instructional needs. The funding for this portion of the replacement cycle will come from two sources—the Digital Teaching and Learning Grant and the Land Trust Grant. Our Chromebooks have worked so hard this year that even they put ‘new devices’ on their holiday wish list—time to spread a little tech cheer with our yearly replacements!

### **Assessment:**

### **Recommendation:**

We recommend that the board approve the purchase of Chromebooks as part of our ongoing technology replacement plan to ensure students and staff have reliable, up-to-date devices for instruction. Please accept the quote from ProTech Castle Rock for the amount of \$39,835.00.

Please submit this form with all accompanying paperwork to the Board Clerk, Shelbi Kelly, at [skelly@gwacademy.org](mailto:skelly@gwacademy.org) by the 15<sup>th</sup> day of the month of the Board meeting.



**Protech Castle Rock**  
825 Wilcox St  
Castle Rock, CO 80104 US  
+17202744711  
gfaircloth@protechcr.com  
www.protechcr.com

## Quote



ADDRESS
Mr Jessica Bentley George Washington Academy Jessica Bentley 2277 S.3000 E, , St George, UT 84790

SHIP TO
Mr Jessica Bentley George Washington Academy George Washington Academy Jessica Bentley 2277 S.3000 E, St George , UT 84790 USA

QUANTITY	DATE	
1992	11/24/2025	

	QUANTITY	DESCRIPTION	UNIT PRICE	TAX	AMOUNT
	LEN-82W0001EUS	TS 100E G4 MT8186T 4G Wifi 6 and 1YR Warranty	155	226.00	35,030.00
	GOG-CROS-SW-DIS-EDU	Google Management Console for Education	155	31.00	4,805.00
SUBTOTAL					39,835.00
TAX (0.081)					0.00
TOTAL					<b>\$39,835.00</b>

Accepted By

Accepted Date



100e 4GB Special w/ Chrome

Quote #016179 v1

Prepared For:

**George Washington Academy**

George Washington Academy  
Accounts Payable 2277 S 3000 E  
St George, UT 84790

P: (435) 673-2232

E: jbentley@gwacademy.org

Prepared by:

**DHE Computer Systems - CO**

Nick Raimondi  
7076 South Alton Way  
Building C  
Centennial, CO 80112

P: 3032906050

E: Nick.Raimondi@dhecs.com

Date Issued:

**11.14.2025**

Expires:

**12.14.2025**

## Products

Description	Price	Qty	Ext. Price
82W0001EUS <b>Lenovo 100e G4, MediaTek Kompanio 528 (2.00GHz, ), 11.6IN HD Non-Touch, Chrome OS, 4.0GB, 1x32GB eMMC 5.1, Integrated Graphics, BT 5.1 or above, MT7921 Wi-Fi 6, 720P HD, 3 Cell Li-Pol 47Wh, 65W, 1 Year Mail-in, Grey-English (US)</b>	\$227.00	155	\$35,185.00
CROS-SW-DIS-EDU-NEW <b>Google Chrome - License - 1 License - Academic</b>	\$31.00	155	\$4,805.00
FREIGHT-NT <b>FREIGHT (Non-Taxable)</b>	\$0.00	1	\$0.00
Subtotal:			<b>\$39,990.00</b>

Quote Summary	Amount
Products	\$39,990.00
Total:	<b>\$39,990.00</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

## Acceptance

**DHE Computer Systems - CO**

**George Washington Academy**

Nick Raimondi

Signature / Name

11/14/2025

Date

George Washington Academy

Signature / Name

Initials

Date



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

## QUOTE CONFIRMATION

JESSICA BENTLEY,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PRLM902	11/19/2025	LENOVO-4GB	10498749	\$39,900.00

### QUOTE DETAILS

ITEM	QTY	CDW #	UNIT PRICE	EXT. PRICE
<u>Lenovo 100e Chromebook Gen 4 - 11.6" - MediaTek Kompanio 528 - 4 GB RAM - 3</u> Mfg. Part#: 82W0001EUS Contract: BuyQ National Charter and Private Schools Contract (BQ-IT-001)	150	8302002	\$234.00	\$35,100.00
<u>Google Chrome Education Upgrade</u> Mfg. Part#: CROS-SW-DIS-EDU-NEW Electronic distribution - NO MEDIA Contract: BuyQ National Charter and Private Schools Contract (BQ-IT-001)	150	5988499	\$32.00	\$4,800.00

**SUBTOTAL** \$39,900.00

**SHIPPING** \$0.00

**SALES TAX** \$0.00

**GRAND TOTAL** **\$39,900.00**

### PURCHASER BILLING INFO

**Billing Address:**  
GEORGE WASHINGTON ACADEMY  
ACCOUNTS PAYABLE  
2277 S 3000 E  
ST GEORGE, UT 84790-8510  
**Phone:** (435) 673-2232  
**Payment Terms:** NET 30 Days-Govt/Ed

### DELIVER TO

**Shipping Address:**  
GEORGE WASHINGTON ACADEMY  
JESSICA BENTLEY  
2277 S 3000 E  
ST GEORGE, UT 84790-8510  
**Phone:** (435) 673-2232  
**Shipping Method:** TForce Freight, Special Services

### Please remit payments to:

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515





# Quote

#392323

12/01/2025

Bluum USA, Inc.  
1771 Energy Park Drive  
Suite 100  
St Paul MN 55108  
www.bluum.com

**Bill To**

George Washington Academy  
2277 South 3000 East  
St. George UT 84790

**Ship To**

George Washington Academy  
2277 South 3000 East  
St. George UT 84790

**Memo:**

Lenovo 100e Chromebook Gen 4 - 4GB

Expires	Sales Rep	Contract	Terms
12/31/2025	822 Adil Moledina		Net 30

Qty	Item	MFG	Price	Ext. Price
145	<b>82W0001EUS</b> Lenovo 100e Chromebook Gen 4 100e 82W0001EUS 11.6" Chromebook - HD - 60 Hz - Octa-core (MediaTek Cortex A76 + Cortex A55) - 4 GB - 32 GB Flash Memory - English Keyboard - Graphite Gray	Lenovo	\$244.12	\$35,397.40
145	<b>CROSSWDISEDUNEW</b> Google Chrome OS Management Console License, Education	Google	\$31.50	\$4,567.50

Please note that our tariff policy is outlined within our Terms and Conditions, which govern all sales and agreements. By proceeding with this order, you acknowledge and agree to the terms and conditions, including any applicable tariffs or fees that may apply.

**\*\*Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.**

Subtotal	\$39,964.90
Tax Total	\$0.00
Shipping Cost	\$0.00
<b>Total</b>	<b>\$39,964.90</b>

Thank you,

**Adil Moledina**

**E:** [adil.moledina@bluum.com](mailto:adil.moledina@bluum.com)

[bluum.com](http://bluum.com)



392323



**Bill to**  
**George Washington Academy**  
**Prospect No: 81271**  
2277 South 3000 East  
St. George UT 84790  
USA

**Ship to**  
**George Washington Academy**  
2277 South 3000 East  
St. George UT 84790  
USA  
4356732232

**Quote Details**  
Created: December 3, 2025  
Expiration: January 2, 2026  
Created by: Lexi Greenside  
lexi.greenside@trafera.com

**Estimate No: E000161052**

**Contract**  
None

### Products & Services

Items and Descriptions	Overview	Notes	Qty	Unit Price	Totals
100E G4 CAM A76/A55 8G 64G SSD 11"	Lenovo 100e Chromebook Gen 4 - 11.6" Chromebook - HD - 1366 x 768 - Octa-core (ARM Cortex A76 + Cortex A55) - 8 GB RAM LPDDR4X On-Board - 64 GB Flash Memory - eMMC - ChromeOS - Front Camera/Webcam - IEEE 802.11ax Wireless LAN Standard + Bluetooth - Manufacturer Warranty: 1 Year, Mail-in		145	\$245.00	\$35,525.00
Google Chrome Management Perpetual EDU	Google Chrome Management Perpetual EDU License		145	\$30.00	\$4,350.00
TRAILS Digital Lesson Library - 1 Yr Sub	700+ powerful online resources for educators. TRAILS includes three resources: TRAIL Guides - Thematic units aligned to NGSS Standards TRAIL Mix - Stand alone lessons perfectly suited for face-to-face or virtual instruction Children's Literature - Featuring "Tom the Traferatops", a fun and shy dinosaur who loves to learn with technology TRAILS is FREE to Trafera customers.		1	\$0.00	\$0.00

**Subtotal** \$39,875.00

**Tax** \$0.00

**Total** \$39,875.00

**Net Terms** None

### Terms and Conditions

This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and



Pricing Proposal  
Quotation #: 26907520  
Created On: 11/25/2025  
Valid Until: 11/28/2025

## UT-City of Saint George Washington Academy School District

### Jessica Bentley

2277 South 3000 East  
Saint George, UT 84790  
United States  
Phone: (435) 673-2232  
Fax:  
Email: jbentley@gwacademy.org

### Sean Dougherty

Phone:  
Fax:  
Email: Sean\_Dougherty@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Lenovo 100e Chromebook Gen 4 82W0 - Kompanio 528 up to 2.2 GHz - Chrome OS - Mali-G52 2EE MC2 - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - Wi-Fi 6 - graphite gray - kbd: English Lenovo - Part#: 82W0001EUS Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	142	\$246.48	\$35,000.16
2 Chrome OS Management Console - License - academic Google - Part#: CROSSWDISEDUNEW Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	142	\$32.47	\$4,610.74
Total			\$39,610.90

Optional Items For: 2. Chrome OS Management Console - License - academic

Zero Touch for Chrome - Streamlined enrollment and management of Chromebook fleet. Allows Chromebooks to be drop shipped directly to end user, without IT configuration needed. Google - Part#: ZTCHROME-2 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	1	\$3.68	\$3.68
RGT - 10 Hour Remote IT Support block that includes Technical advisory & support service Chromebooks and Google Workspace TD SYNEX - Part#: TECHAID-10 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	1	\$2,589.47	\$2,589.47

### Additional Comments

Please Note: Lenovo has a zero returns policy on any custom build machines. Lenovo also does not allow returns on open



36 Howard Drive-Ellisville, MS 39437  
P.O. Box 1590-Laurel, MS 39441

# HOWARD™

TECHNOLOGY SOLUTIONS

A Division of Howard Industries, Inc.  
www.Howard.com

888.912.3151 general-601.399.5077 fax  
888.323.3151 technical support

## Online Quotation

<b>Quote No:</b>	SB11 1587738.00	<b>Quote Date:</b>	November 19, 2025
<b>Customer Name:</b>	Jessica Bentley	<b>Phone Number:</b>	4356732232
<b>Company Name:</b>	George Washington Academy	<b>Fax Number:</b>	
<b>Quote Name:</b>	Lenovo Chrombook 4GB		

### Item 1

Category	Description	Qty.	Unit Price	Ext. Price
System Type:	Accessories			
1:	Lenovo 100e Chromebook Gen 4 82W0 - Kompanio 528 up to 2.2 GHz - Chrome OS - Mali-G52 2EE MC2 - 4 GB RAM - 32 GB eMMC - 11.6" TN 1366 x 768 (HD) - Wi-Fi 6 - graphite gray - kbd: English MPN: 82W0001EUS	140	\$247.00	\$34,580.00
2:	Google Chrome OS Management Console - License - academic MPN: CROSSWDISEDUNEW	140	\$32.00	\$4,480.00
Sub-Total:				\$39,060.00
Shipping & Handling:				\$311.41
Taxes:				Tax Exempt
Total for Item 1:				\$39,371.41

This Quote will expire on December 19, 2025.  
Please include your Quote Number on your Purchase Order.

### Total for all pre-configured items

Sub-Total:	\$39,060.00
Shipping & Handling :	\$311.41
Taxes:	Tax Exempt
Total:	\$39,371.41

### Notes:

THIS QUOTATION IS EXPRESSLY LIMITED TO, AND EXPRESSLY MADE CONDITIONAL ON, PURCHASER'S ACCEPTANCE OF THE TERMS HEREIN AND ACCEPTANCE OF HOWARD'S GENERAL TERMS AND CONDITIONS OF SALE (LOCATED AT: <https://www.howardcomputers.com/info/termsofsale.cfm>), WHICH ARE FULLY ADOPTED AND INCORPORATED HEREIN BY REFERENCE. PURCHASER'S SUBMISSION OF A PURCHASE ORDER PURSUANT TO THIS QUOTATION CONSTITUTES PURCHASER'S ACCEPTANCE OF AND AGREEMENT WITH HOWARD'S GENERAL TERMS AND CONDITIONS OF SALE. HOWARD OBJECTS TO ANY DIFFERENT OR ADDITIONAL TERMS. A COPY OF THE ABOVE- REFERENCED GENERAL TERMS AND CONDITIONS OF SALE MAY ALSO BE OBTAINED BY CALLING 1-888-912-3151 OR EMAILING [webmaster@howardcomputers.com](mailto:webmaster@howardcomputers.com).

Howard's product warranties, return policies and related information are also available at <https://www.howardcomputers.com/support/warranties.cfm> and <https://www.howardcomputers.com/support/returnpolicy.cfm>, or may be obtained by calling 1-888-912-3151 or emailing [webmaster@howardcomputers.com](mailto:webmaster@howardcomputers.com).

Howard hereby reserves the right to unilaterally withdraw and/or revise any Quotation or quoted prices at any time, including in the event its manufacturing or procurement costs increase due to the imposition by the United States or any other country of new or higher tariff(s) or other similar taxes, duties, fees or charges.



www.lesolson.com  
800-365-8804

Corporate Headquarters, 3244 South 300 West, South Salt Lake, Utah 84115

## Quote MITQ222128-01

Valid through December 29, 2025 @ 11:00 am

### Prepared For:

George Washington Academy  
Blake Clark  
Phone: (435) 673-2232  
2277 S 3000 E  
St George, UT 84790  
bclark@gwacademy.org

### Prepared By:


David Martin  
Managed IT Solutions Account Executive  
Phone: 435-634-1548  
Email: davidmartin@lesolson.com



Below is the interactive version of the quote, you can choose options and see the quote totals.

For the full presentation proposal, [click here](#) to view or download the PDF version of this quote. You can sign and fax this in, or you can save time by simply electronically accepting this quote below.

### Line Item Detail

QTY	Description	Picture	Unit Price	Ext Price
<b>Standard Equipment - Chromebooks</b>				
143	Lenovo 100e Chromebook Gen 4 11.6" Chromebook - HD - 60 Hz - Octa-core (ARM Cortex A76 + Cortex A55) - 8 GB - 64 GB Flash Memory - English Keyboard - Graphite Gray - MediaTek Kompanio 528 Chip - 1366 x 768 - ChromeOS - ARM Mali-G52 2EE MC2 - Twisted nematic (TN) - Front Camera/Webcam - IEEE 802.11ax Wireless LAN Standard		\$251.88	\$36,018.84
<input checked="" type="checkbox"/> 143	Google Chrome - License - 1 License - Academic		\$29.67	\$4,242.81

\* Applicable taxes and fees will be added at time of invoicing. \*

Special orders are non refundable/non returnable. Special orders are items that are not in stock items or are manufactured for a specific customer or project.

Update Totals

**SubTotal: \$40,261.65**  
**Shipping: \$0.00**  
**Sales Tax: \$0.00**  
**Total: \$40,261.65**

### Ready to Accept?

### Order Confirmation

Les Olson Company, seller, agrees to sell and the Purchaser agrees to buy all the goods and personal property described in the foregoing sales order at the price and upon the terms therein stated, and subject to final credit approval. The title to said property shall remain with the seller until the full purchase price is paid, but the purchaser shall be responsible for any loss, damage or injury to said property, whether by fire or otherwise, and no such loss, damage or injury shall relieve the purchaser from liability to pay the full purchase price. Equipment on a cost per copy, rental or lease must be covered by insurance. Time is of the essence regarding the terms of this contract, and if default be made by the purchaser in any payment of any of the terms of this sale, the seller may, at its election, declare the forfeiture hereunder and may take possession of the property and thereupon all of the purchaser's rights herein shall cease, and all

## Quote MITQ222129

Valid through December 31, 2025 @ 1:59 pm

### Prepared For:

George Washington Academy  
Blake Clark  
Phone: (435) 673-2232  
2277 S 3000 E  
St George, UT 84790-8510  
bclark@gwacademy.org

### Prepared By:


David Martin  
Managed IT Solutions Account Executive  
Phone: 435-634-1548  
Email: davidmartin@lesolson.com



Below is the interactive version of the quote, you can choose options and see the quote totals.

For the full presentation proposal, [click here](#) to view or download the PDF version of this quote. You can sign and fax this in, or you can save time by simply electronically accepting this quote below.

### Line Item Detail

QTY	Description	Picture	Unit Price	Ext Price
<b>Standard Equipment - Chromebooks</b>				
143	Lenovo 100e Chromebook Gen 4 100e 11.6" Chromebook - HD - 60 Hz - Octa-core (MediaTek Cortex A76 + Cortex A55) - 4 GB - 32 GB Flash Memory - English Keyboard - Graphite Gray - MediaTek Kompanio 520 Chip - 1366 x 768 - ChromeOS - ARM Mali-G52 2EE MC2 - Twisted nematic (TN) - Front Camera/Webcam - 16 Hours Battery Run Time - IEEE 802.11ax Wireless LAN Standard		\$251.88	\$36,018.84
<input checked="" type="checkbox"/> 143	Google Chrome - License - 1 License - Academic		\$29.67	\$4,242.81

\* Applicable taxes and fees will be added at time of invoicing. \*

Special orders are non refundable/non returnable. Special orders are items that are not in stock items or are manufactured for a specific customer or project.

Update Totals

**SubTotal:** \$40,261.65  
**Shipping:** \$0.00  
**Sales Tax:** \$0.00  
**Total:** \$40,261.65

### Ready to Accept?

### Order Confirmation

Les Olson Company, seller, agrees to sell and the Purchaser agrees to buy all the goods and personal property described in the foregoing sales order at the price and upon the terms therein stated, and subject to final credit approval. The title to said property shall remain with the seller until the full purchase price is paid, but the purchaser shall be responsible for any loss, damage or injury to said property, whether by fire or otherwise, and no such loss, damage or injury shall relieve the purchaser from liability to pay the full purchase price. Equipment on a cost per copy, rental or lease must be covered by insurance. Time is of the essence regarding the terms of this contract, and if default be made by the purchaser in any payment of any of the terms of this sale, the seller may, at its election, declare the forfeiture hereunder and may take possession of the property and thereupon all of the purchaser's rights herein shall cease, and all





**Bill to**  
**George Washington Academy**  
**Prospect No:** 81271  
2277 South 3000 East  
St. George UT 84790  
USA

**Ship to**  
**George Washington Academy**  
2277 South 3000 East  
St. George UT 84790  
USA  
4356732232

**Quote Details**  
Created: December 3, 2025  
Expiration: January 2, 2026  
Created by: Lexi Greenside  
lexi.greenside@trafera.com

**Estimate No:** E000161057

**Contract**  
None

### Products & Services

Items and Descriptions	Overview	Notes	Qty	Unit Price	Totals
100E G4 CAM MT8186T 4G 32G SSD 11"	Lenovo 100e Gen 4 Chromebook - 11.6" WXGA (1366 x 768) - MediaTek Kompanio 528 (MT8186T) - 4GB Memory - 32GB eMMC - Integrated Graphics - IEEE 802.11ax + Bluetooth - HD Front Camera/Webcam + Microphone - ChromeOS - 1 Year		137	\$260.00	\$35,620.00
Google Chrome Management Perpetual EDU	Google Chrome Management Perpetual EDU License		137	\$30.00	\$4,110.00
TRAILS Digital Lesson Library - 1 Yr Sub	700+ powerful online resources for educators. TRAILS includes three resources: TRAIL Guides - Thematic units aligned to NGSS Standards TRAIL Mix - Stand alone lessons perfectly suited for face- to-face or virtual instruction Children's Literature - Featuring "Tom the Traferatops", a fun and shy dinosaur who loves to learn with technology TRAILS is FREE to Trafera customers.		1	\$0.00	\$0.00
<b>Subtotal</b>					\$39,730.00
<b>Tax</b>					\$0.00
<b>Total</b>					<b>\$39,730.00</b>
<b>Net Terms</b>					None

### Terms and Conditions

This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and availability may change without notice prior to the quote expiration date due to market conditions, including potential tariff adjustments and available inventory.

### Please Remit Checks to:

Trafera LLC  
PO Box 208960  
Dallas, TX 75320-8960